

# Request for Proposal for award of catering services contract(s)

All Proposals must be submitted in sealed envelope marked "Tender for Catering Services" to the following address, latest by 1 June 2007 by 17:00 hours:

OHR Logistics, Emerika Bluma 1, 71 000 Sarajevo, Bosnia and Herzegovina

The tender information is given in the following order:

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I. Subject of Tender

1.1 Office of the High Representative invites Proposals for award of one-year catering and cafeteria services contract in the OHR office in Sarajevo (LOT 1) and Brcko District office (LOT 2), commencing **1 July 2007 – 30 June 2008**.

1.2 The Contract may be awarded for one or both LOTs.

## **II. Basic Office Description**

### **2.1 LOT 1: SARAJEVO Office**

OHR office is located at Emerika Bluma 1, Sarajevo.

The office complex is about 4,500 square meters in size consisting of basement, ground and six floors. The Office accommodates, at any given time, between 200-210 full time staff. An estimated 5,000 guests visit the Sarajevo Office yearly.

### **2.2 LOT 2: BRCKO Office**

OHR office is located at Musala bb, Brcko.

The office complex is about 2,500 square meters in size and is split between two buildings. The Office accommodates, at any given time, between 35-40 full time staff. An estimated 4,000 guests visit the Brcko Office yearly.

2.3 Contractor will operate business in **Kitchen** area consisting of dining room and food preparation area, and in **Cafeteria**.

## **III. Site Visit**

3.1 OHR will organize a site visit for so that prospective Companies can familiarise themselves with the service and the local conditions. Companies who wish to bid MUST participate in the site visit. To receive information on scheduled visits you should send a fax to Logistics office at **033/283-565** latest by **Wednesday, 16 May 2007**, stating names of maximum two Company's representatives. Company need to confirm weather they will visit Sarajevo Offices (LOT 1) or Brcko Office (LOT 2), or both.

#### **IV. SCOPE OF SERVICES**

4.1 Staffing levels, the level of daily activity, and the active public role played by the OHR office requires an effective program in order to maintain high quality service, and present the best professional image.

4.2 The Contractor shall be responsible for the purchasing and receiving of all food, merchandise, supplies and food equipment at OHR. The Contractor shall provide a variety of quality-prepared foods and beverages at reasonable prices. The Contractor will ensure compatibility of food and beverage products with the events at OHR.

4.3 The Contractor should provide the following daily **catering** service:

a) provision of tea and coffee at kitchen counter for staff or their guests as a self service. Contractor needs to ensure availability throughout normal working day, fully replenish all coffee flasks, tea, sugar, milk, etc.

b) provision of coffee, water and juice for all internal meetings and events. The Contractor will be given advance notice of such meetings and events. Contractor is responsible for timely set up before the meetings and cleaning of tables after the meetings.

4.4 Contractor should provide a variety of entrees / menu selections from which to choose.

A) For Breakfast, the Contractor should provide choice of bread rolls, muffins, cakes, pies, eggs, etc.

B) For Lunch, the Contractor should provide the following:

a. A choice of soup

b. A variety of salads

c. A choice of at **least three (for Brcko two)** main dishes to include meat (beef, pork, veal, lamb), fresh fish and poultry

d. Vegetarian dish

e. Side dishes – potato, pasta, rice, two choices of green and yellow vegetables

f. A variety of three types of sandwiches

g. A variety of bread and fruits

h. A variety of drinks

i. A variety of sweets (pastry, cakes, ice-cream).

4.5 Condiments such as salad dressings, mustard, ketchup, mayonnaise, oil, vinegar, salt, pepper, hot sauce, steak sauce will be provided by the Contractor and not be charged separately.

4.6 The Contractor will operate Cafeteria serving hot drinks, beverages and snacks and will provide a variety of entrees selections from which to choose.

4.7 The Contractor shall provide other commercial services as decided by the Contractor with the written

agreement of OHR.

4.8 The Contractor shall have the option to prepare all meals offsite or at the OHR using available facility. Any meals transported from offsite to the OHR must be transported under appropriate hygienic standards.

4.9 The Contractor shall only utilize food products that are fresh, wholesome, of good odor and taste, and processed under sanitary conditions.

4.10 The Contractor shall not serve or re-sell leftovers from the previous days menu.

4.11 The Contractor shall be responsible for cleaning the kitchen, dining room, tables and utensils, and removal of garbage.

4.12 The Contractor will pick up all dishes left on the corridors in front of the offices on each floor at least three times per day (morning, afternoon and evening).

## **V. SUPPLIES**

5.1 OHR will provide limited storage space for Contractor's supplies within OHR premises at no cost.

5.2 The Contractor must purchase food originating from those foods supply sources under regular surveillance of Public Health Authorities or other appropriate governmental agencies. Food must be of the highest standard available and carry the appropriate certification.

5.3 The Contractor must serve all food at the proper temperatures and with proper freshness.

5.4 The Contractor must store all food and food products at a safe temperature.

## **VI. EQUIPMENT**

6.1 The kitchen equipment is described in Annex 1. The kitchen equipment listed in Annex 1 is available for the Contractor's use if desired.

6.2 OHR equipment may not be removed from OHR premises and will be returned to OHR in good working order at the end of this contract. Maintenance of this equipment will be responsibility of the Contractor.

6.3 The Contractor will provide steam tables (*'bain marie'*) for serving hot meals – **Sarajevo only.**

6.4 The Contractor shall supply all other equipment that is required to perform services in a professional manner such as glassware, cutlery, cups, tablecloths, ashtrays, cash registers, etc. The Contractor shall use its own pots and pans for food preparation and serving.

6.5 All equipment shall be maintained in a safe, efficient operating condition at all times – all safety features (grounding plugs, etc) will be maintained in proper working order. Unsafe or inoperative equipment will NOT BE USED and will be promptly removed from the Office.

6.6 Contractor shall assume any and all liability for any damage caused by inappropriate equipment, materials or methods or from careless use of equipment or materials by its personnel.

## **VII. Management Plan**

7.1 The Contractor should deliver **Management Plan**, which must specify the methods and resources to be used by the Contractor for the performance of the service, regarding the

definition of the OHR's requirements and objectives.

7.2 The Management Plan must contain:

- An outline of the approach proposed for contract implementation (e.g. equipment to be supplied, organization of personnel, additional commercial service...).
- A sample of three (3) weekly Menus with reference to **Article 4.4**
- Provide the complete **menu price and portion book with portion size** that you will implement.
- Summarize the number of daily items under each food category, such as luncheon entrees, vegetables, salads, desserts, beverages, soups, bread and rolls, breakfast items, sandwiches, specials
- Summarize the total number of different items in each category for the weekly menu cycle.
- The expected number of personnel required in the performance of the services. All staff serving food must have basic knowledge of English.
- Contractor's Plan to ensure health and hygiene requirements to meet for commercial food service facility.
- Effective procedures for complaint resolution.

## **VIII. Prices and INVOICING**

8.1 The Contractor will submit to the OHR a monthly invoice only for consumables served under **Article 4.3**. The invoice must itemize costs per Department/Section.

8.2 Catering services for special events, such as farewell parties will be charged separately. The Contractor

will be given advance notice of such functions and the menus and prices will be agreed between OHR and the Contractor.

8.3 The Contractor shall not be liable for payment of any rent or for reimbursement to the OHR for utilities or use of OHR-furnished property (Annex I) as a result of catering services provided under Article 4.3. and 4.6.

8.4 Food and beverages served in Kitchen and Cafeteria shall be charged directly to customers at the time of purchase.

## **IX. Working hours and EMPLOYEES**

9.1 The Contractor will provide service 07:30 – 18:00 hours, Monday to Friday. The Contractor may only close on official OHR holidays (1 January, 1 May and 25 November).

9.2 On exceptional occasions, OHR may request Contractor to provide services at other times or during weekends. Price for such service will be agreed between OHR and the Contractor.

9.3 The Contractor shall provide its personnel, whilst they attend the Office, with clean and tidy uniforms bearing the Contractor's company name, and other suitable clothing such as cap and hairnets, including that required to meet the specific health and safety measures and regulations in BiH.

9.4 The Contractor shall train and closely supervise all its employees insuring they practice the high standards of cleanliness, courtesy and service required.

9.5 The Contractor shall provide sufficient personnel necessary for an efficient and sanitary catering and clean up service.

9.6 All personnel assigned by the Contractor to perform



the work shall be physically able to do their respective work and shall be free from any communicable disease. Personnel shall be capable and experienced in the type of work to be performed and clean and tidy in appearance and courteous customers and their fellow employees whilst at the Office.

## **X. INSURANCE REQUIREMENTS**

10.1 The Contractor shall at his own cost, take necessary insurance coverage in respect of injuries to persons or damages to property which may arise from or in connection with the performance of the work herein by the Contractor, its agents, representatives, sub-Contractors and employees with a limit of not less than 5,000.00 KM each accident.

10.2 The Contractor is obliged to comply with all local legislation including, but not limited to, health regulations and the payment of social contributions for all of its employees. All employees, including temporary employees, must be adequately insured, and the contractor must provide proof of all payments/registrations on request of OHR.

## **XI. proposal submission**

11.1 By taking part in this Tender, Bidders confirm that they are registered to perform the business which is subject of this Tender.

11.2 Company can submit Proposals for all or any of the LOTs. **A separate Proposal must be made for each LOT.**

11.3 **Proposal must include the following elements:**

– Name and address of company, contact person and phone number

- Copy of company registration documents
- Balance sheet for the last accounting period and turnover for last year
- Management Plan (Article 7.) including food and beverages prices
- Any charges for consumables provided under Article 4.3.
- A description of the experience of the Contractor in running catering services.
- References from companies where the contractor has carried out similar catering contracts within the past three years.
- Detailed CV of Catering Manager and/or references proving his/her professional experience
- List of the equipment to be supplied by the Contractor.
- Any other relevant information

**11.4 Incomplete Proposals will be disqualified without consideration.**

11.5 Prices must be in KM (Convertible Marks). OHR shall make payments on a monthly basis upon completion of service. OHR standard payment terms are bank transfer within 30 days from submission of invoice.

11.6 OHR will pay VAT in accordance with the Law on VAT.

11.7 Company accepts responsibility for all taxes and other fees related to the operations under this contract including, but not limited to, payment of social, pension and health care contributions for all its employees.

11.8 Contract concluded with OHR will include unit prices and other terms stated in your Proposal. Pricing submitted by Contractor shall remain firm for the contract period. Your Proposal will be attached to the contract and considered legally binding for the duration of the contract.

11.9 OHR reserves the right to enter into negotiations with any bidder or to end the Tender without awarding the contract. OHR will not bear any costs of bidders in process of preparation of bids.

## **XII. EVALUATION and Award of Contract**

12.1 Any award will be based on the best overall proposal with appropriate consideration being given to the desire for quality service at reasonable menu prices, in combination with past service quality and experience. The OHR may wish to interview bidders.

12.2 Proposals will be reviewed by Evaluation Committee formed of OHR staff. Decision of the Evaluation Committee will be final.

## **XIII. Documentary evidence required from the selected Contractor**

13.1 The selected Contractor will be notified in writing that the Evaluation Committee has recommended that the contract be awarded to it. However, before the OHR signs the contract with the selected Contractor, the Contractor must provide as soon as possible the following information and documents:

a) The employers' medical certificates that guarantees their physically and medically fitness to work in preparation and food handling areas.

13.2 If the selected Contractor fails to provide this documentary evidence within 7 calendar days of the date of the letter or if the selected Contractor is found to have provided false information, the notification will be considered null and void. In such a case, the OHR may award the proposal to another Contractor.

#### **XIV. SUBCONTRACTS OR ASSIGNMENTS**

14.1 Under no circumstances shall the Contractor appoint any sub-Contractor or sub-lease the contract unless specifically authorized in advance in writing by OHR. If it is found that the Contractor has violated these conditions, the contract will be terminated without any notice.

#### **XV. SECURITY AND REMOVAL OF INDIVIDUALS**

15.1 The Contractor shall have to submit requests for OHR special access cards, two weeks in advance, supported by court certification verifying that they have not been prosecuted and copy of passport or national ID, for each and every employee required entering the Office. Issuing of special access cards remains at the sole discretion of OHR and Contractor's employees may be subject to prior security clearance investigations. Due to long approval procedure, frequent changes in staff are not acceptable. Any changes in staff shall require OHR's express written consent prior to that employee commencing work on the OHR contract. The OHR reserves the right to deny access to OHR premises to any individual.

15.2 OHR may order the immediate removal from the Office of any person employed therein by the Contractor or any Sub-Contractor for just cause including, but not limited to, incompetence and carelessness, disorderly behavior, intoxication, violation of a law or rule, and any other reason.

## ANNEX I